



UNITED WE THRIVE



TWO PROGRAMS, ONE GOAL: TO HELP YOU THROUGH THESE CHALLENGING TIMES.

A-dec is full of gratitude for the healthcare workers and volunteers, communities, and governments around the world who are on the front lines working to treat and contain the COVID-19 (coronavirus) outbreak. We are grateful for you, our dentists, and the patients you serve.

As we continue to monitor the situation, we are adding another way to ease the impact to help you thrive. You may choose whichever program works best for you. (Programs are not combinable.)

15%

COVID-19
RELIEF
DISCOUNT

or

EXTENDED PROMO REBATE
+ BUILD & STORE PROGRAM

We are reducing retail prices by 15% **through end of June**, on ALL A-dec & W&H products
Use Promo Code: **UNITED**

We've extended our current promotion **through the end of June** on incoming orders.

+ With the Build & Store program, we'll store your purchases and ship when ready **through the end of November**.



If you need support, contact your local A-dec representative or visit a-dec.com/UNITED.



Get a bundle of cash back.

The more you choose, the more you save.



Dental Operatory Rebates

\$2,500 rebate

with an A-dec chair, 500 delivery, light, and \$15,000 or more in operatory furniture.

\$1,500 rebate

with an A-dec chair, 300 delivery, light, and \$15,000 or more in operatory furniture.

Additional \$1,000 rebate

when you add a sterilization center of \$15,000 or more.



Mechanical Room Rebate

\$1,000 rebate

for every \$20,000 spent on Dean Dental Systems by A-dec products.

Infection Control and/or Handpiece Rebate

\$500 rebate

for every \$10,000 spent on W&H Lexa, Assistina Twin, and/or handpieces.

Bundle for more savings.

$$\mathbf{1} + \mathbf{2} + \mathbf{3} = \text{Additional } \$2,000 \text{ rebate}$$

$$\mathbf{1} + \left[\mathbf{2} \text{ OR } \mathbf{3} \right] = \text{Additional } \$1,000 \text{ rebate}$$

Build & Store. Save now. Deliver later.

Order now to take advantage of the savings.

We'll store your products and ship when you're ready, through the end of November.

To start saving, contact your local A-dec dealer.

Promo runs through June 2020. All amounts shown in USD.

See Terms & Conditions for complete details.



Available for new orders
received by A-dec
through June 30, 2020.
Shipped by August 31, 2020.

To Receive Your Rebate:

Submit the complete rebate form below, with a copy of your dealer invoice(s) showing all promotional products purchased. The information collected on this form will be used to verify your order and process your rebate. Submit completed form and a copy of your dealer invoice via e-mail to adecpromo@a-dec.com before November 1, 2020.

Rebate Form (Required):

Dr. Name: _____

Rebate Check Payable To: _____

Clinic Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Dr. Email: _____ Dr. Phone: _____

Dealer Name: _____ Dealer City: _____

Example:

Rebate	Products	Calculations	Rebate
Operatory	3 Cabinets (\$40,000) 591	Total Furniture \$46,000	
	1 Cabinet (\$6,000) 592		
	3 A-dec Chairs 511	Total Operatories 3	
	3 A-dec 500 Deliveries 532	Rebate amount x \$2,500	
	3 A-dec Lights 572	Operatory Rebate \$7,500	
Operatory	2 Cabinets (\$25,000) 591	Total Furniture \$35,000	
	1 Cabinet (\$10,000) 593		
	2 A-dec Chairs 411	Total Operatories 2	
	2 A-dec 300 Deliveries 333	Rebate amount x \$1,500	
	2 A-dec Lights 572	Operatory Rebate \$3,000	
Sterilization Center	Inspire 594	Total Sterilization \$23,490	\$1,000
Mechanical Room	DV7/SC7 \$28,675	Total Mechanical	
	WS1 \$2,057	\$30,732 ÷ \$20,000 = 1 Rebate	
		Total Mech rebate x \$1,000	\$1,000
Infection Control and/or handpieces	HP pkg \$3,430	Total W&H	
	HP pkg \$2,030	\$16,585 ÷ \$10,000 = 1 Rebate	
	Lexa Sterilizer \$8,375		
	Assistina Twin \$2,750	W&H Rebate x \$500	
Bonus Bundle	Operatory + Mech + W&H		\$2,000
Total Bundled Rebates			\$15,000

Promotion Details:

- Promotion valid in U.S. only. Rebate amounts shown are in U.S. dollars and all rebates will be paid in U.S. dollars.
- Rebate is based on A-dec's retail.
- Completed rebate form must be accompanied by invoice(s) containing all products, submitted at the same time. A-dec's receipt of the form and invoice triggers the rebate process. Otherwise, order is not considered part of the program and is ineligible for rebate.
- Rebates will be processed bi-weekly and paid directly to the doctor.
- Qualifying operatories must include \$15,000 of dental operatory furniture, an A-dec chair, 300 or 500 delivery system and light.
- A sterilization center used to qualify for a Dental Operatory Rebate, will not qualify for an Additional Rebate.
- One qualifying operatory must be ordered to qualify for a bonus sterilization center.
- Bonus sterilization center must equal \$15,000 or more to qualify for rebate.
- Dental furniture and sterilization centers may be Inspire or Preference Collection.
- May be combined with clinic discount policy, but may not be combined with any other equipment promotions.
- Orders that are cancelled and rebooked will be rescheduled at current lead times and 2020 pricing.
- Infection Control and/or Handpieces rebate can be combined with existing handpiece promos.
- Returns: credit will be issued on unopened packages, minus a 20% restocking fee and/or amount of qualified rebate.
- Promotional items are subject to product availability.
- A-dec reserves the right to change or cancel this offer at any time.
- This offer is void where prohibited, restricted, or taxed.
- Only one \$1,000 or \$2,000 rebate available per clinic. To qualify for additional rebates, purchaser must meet minimum qualification criteria for applicable rebate categories.
- Promo not available for National DSO and Large DSO. Promo is available for Emerging DSO.



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2020 "BUILD & STORE" FORM

For participation in the "Get a Bundle of Cash Back" promotion



OFFICIAL CONFIRMATION FORM

This form confirms that the following order will be placed into 2020 Build & Store.

DEALER NAME AND LOCATION:

PURCHASE ORDER NUMBER:

REQUESTED 2020 INVOICE/SHIP DATE:

DOCTOR REFERENCE NAME:

I authorize A-dec to build this order in advance of the requested 2020 ship date. I acknowledge that the order must invoice/ship between August 30, 2020 and November 30, 2020. This form must be submitted by June 30, 2020. Once submitted orders cannot be modified; changes or cancellation will result in a 100% fee.

BRANCH/CENTER MANAGER

X

DOCTOR

X

A-DEC TERRITORY MANAGER

X

>> Please email completed forms to matt.domes@a-dec.com